

ENTP "POWERFUL PEOPLE-MOVERS" *'HIBISCUS'

*(excerpted from *Blending Temperaments* book)

AS AN ENTP you join n 5% of the nation. Enthusiastically interested in everything—the more complex the better—ENTPs accept “it can’t be done” challenges head-on with excitement and competence, even without backup experience.

ENTPs handle emotional crisis problems with calmness and expertise, never doubting their ability to handle an impossible situation because they enjoy risk or the unexpected. Their attitude of “I know what’s going on” offers much security to the more fearful crowd.

ENTPs need a people-related challenge that requires creative analysis, preferring to design and set in motion the program that will solve the problems rather than be involved in repetitive individual conversations. As some of the most fascinating and witty conversationalists, ENTPs will often be the center of attention as they engage in and direct their much-loved discussions.

ENTPs are likely to transmit an air of arrogance because of their optimistic competence, but they can learn to make people who feel inferior more at ease.

ENTPs can succeed in many occupations, as long as the job does not involve too much humdrum routine, which makes them restless. Writing, speaking, management, counseling, law, etc. are sufficient challenges. They may attempt all of these before they retire. They must be challenged or they lose interest and don’t follow through.

ENTPs are natural people-engineers. Their good humor and optimistic outlook tend to be contagious and people seek out their company. Because orderliness in daily living routines is not too inspiring to them, from their reclining chair they direct others to take care of mundane duties.

THE INDIVIDUAL LETTERS MEAN...

E •EXTRAVERSION—means you prefer people contact to privacy. People charge your battery. You can talk and listen at the same time and are not too disturbed by your verbal errors. You have been endowed with natural self confidence and optimism by the gifting of extraversion.

N •INTUITION—indicates your choice in the way of gathering information—through ideas, design and possibilities. You are challenged by people’s need for direction in solving relationship problems. You are equipped for trouble shooting in the area of personnel. You may throw out more ideas than most people can handle at one time. Recognition for your ideas is more important than monetary gain.

T •THINKING—reveals that the decisions you make are based on systematic logic more than on feeling or emotions. Your decisions stick until someone close to you or powerful new facts persuades you to relent. Learning to express appreciation for others and their efforts would be a worthy process to improve.

P •(Perceptive) SPONTANEOUS—indicates that the world sees your ideas—your extravert ideas—more than your finished projects. You may let responsibilities slide, especially those you consider unimportant or boring, and finish at the last minute or get someone else to do them. Your idea is to enjoy life, so you resist investing your time in repetitive or meaningless activities.

ENTP is a super type. The world is richer in many ways for your contribution in humor, innovation, relaxed nature and not the least—problem solving ability in emotional crises. We don’t have to encourage you to enjoy your unique gifting; we are confident you will.

TIPS ON TEMPERAMENT MANAGEMENT

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Temperament does NOT label or limit a person, but rather frees one to be who they were designed to be. Discovering temperament completely changes some peoples' view of themselves and others, improving their self esteem and giving them a new lease on life. Others who have not struggled with low self worth, having never been put in a box, just appreciate knowing the legitimate differences in people, and make few immediate adjustments.

Temperament does not determine attitudes. Two people sharing the same temperament preferences may exhibit very different dispositions. Temperament can be compared to musical chords in various keys... distinctive in their own right, but enhanced when blended with tones from other keys. The more skilled the musician, the more beautiful the melody.

Occasionally people will use temperament preferences to excuse inappropriate or tactless behavior such as:

- “Don't fault me for giving you the silent treatment; I'm an Introvert.”
- “I'm late, but it's OK; I'm Spontaneous”.
- “You know how Extraverts are; we can't help but ask personal questions.”
- “I have every right to do this job differently each time because I'm an Intuitive.”
- “I've always done it this way and that's the way Sensing people are.”

Temperament is a wonderful tool, but is not to be used as a hammer to beat someone over the head. Some people dislike being analyzed, categorized or discussed. Respect their privacy.

You are more than just an ENTP. You are like a house with many rooms, acting and responding a little differently depending on which room you're in, with whom and under what circumstances.

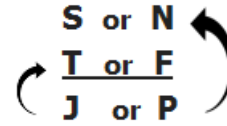
Every normal person is a blend of reserved/cautious Introversion; outgoing/confident Extraversion; fact & figures/hands-on Sensing; ideas & possibility iNtuitive; organized/closure Structure (J); open ended/crises sPontaneous (P). Temperament merely identifies our most natural or favorite way of acting or responding to people and situations

Everyone Extraverts their last letter: 'J' or 'P'. 'J' reflects the decision making preference—Thinking or Feeling; 'P' reflects information gathering preference—Sensing or iNtuitive.

Introverts' last letter happens to be their second favorite preference, but because it is used on the world, it becomes their best developed function.

Extracted from *Self-Esteem—Gift From God*, (Smyth & Helwys). Other related titles: *Coaching Kids—Practical Tips for Effective Communication* by Jim and Ruth Ward (Smyth & Helwys);

This final column explains the order which individuals access their four preferences. Although the information is beneficial, not everyone desires to digest it fully. Hopefully, a quick reading will reveal understanding for behavior. Don't miss the last paragraph's thumb-nail for your temperament.



Introverts prefer to reserve use of their first and favorite preference for private use. Since Introverts are forced to use their second preference through Extraversion, they develop both the first and second functions.

Extraverts' last letter is their first and favorite preference which they easily Extravert on the world. However, since Extraverts prefer to use their favorite preference on the world, they often neglect developing their second preference.

Opposite our first preference is our fourth (least) preference.

Opposite our second preference is our third preference..

Purposely using less preferred preferences encourages healthy balance and enables better handling of different situations more wisely—produces a clearer and more beautiful melody. We can get “visas” anytime to enter the camps of our less preferred functions. Even though we will feel strange or awkward as we consult the third and fourth functions—our shadow side camps—we'll benefit from the practice and use of those helpers.

E
N 1 S 4
T 2 F 3
P J

THUMB-NAIL:

As an ENTP, you Extravert your first preference, (iNtuitive) which causes the world to see you as an idea, possibilities person, which is how you really are. You prefer freedom of thought and action and do not have to see closure of projects. Using your second preference, Thinking decision making, will assist you to make decisions. Using your 3rd preference, Feeling decisions, which is being aware of people and considerate of their importance and needs, will endear you to friends and family and associates. Consulting your 4th (Sensing) will be your toughest assignment because routine facts are boring to you. Of all the temperaments, ENTPs seem to be the most comfortable with themselves and see to it that everything they do is exciting, fun and fulfilling.

*In God's flower-garden, an ENTP is a Hibiscus—Large, fragrant, showy, seven-to-eight foot stem, with many uses;
Powerful People-Movers

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